BPM CASE STUDY





BUSINESS PROCESS ORGANIZATION IN CARGOTEC POLAND



CARGOTEC IS THE FINNISH PRODUCER OF MACHINES, CRANES AND LIFTS USED FOR LOADING. THE COMPANY IS PRESENT ON GLOBAL MARKET AND OFFERS ITS SERVICES IN 600 LOCALIZATIONS IN OVER 160 COUNTRIES IN THE WORLD. ANNUALLY, IT GENERATES SALES INCOME OF 3,7 MLD EURO WHILE EMPLOYING 11 000 PEOPLE. CARGOTEC'S STOCKS ARE NOTED ON HELSINKI STOCK EXCHANGE.

IMPLEMENTED **BUSINESS AND TECHNICAL**SOLUTIONS

Cargotec Poland has decided to chose BPM system enabling ongoing improvement of the organization and business processes in it for meeting the goal of strengthening the company's position on the market.

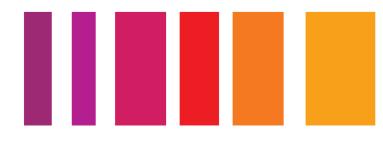
The goal of the implementation

The aim of the implementation of Plus Workflow in Cargotec was improving and structurizing internal business processes. Therefore, in the first phase of the implementation, purchase requisition process and the management of budgets and contracts, as well as electronic invoice flow and document acceptance and reviewing of a construction changes processes has been automatized. All documents are registered and accepted in Plus Workflow and are shared with over 250 employees of the factory in Stargard from the level of an electronic repository and a history of process reallization.

Implementation scope

Benefits reaped from the implementation convinced Cargotec to develop Plus Workflow system. The module Plus eInvoice has been runned. The module reduces labour intensity of invoice management sent via email. The module reads data from received invoices automatically and sends them to employees responsible for substantial and account verification. Integration with ERP INFOR LN was conducted as well. As a result, financial-accountant team only verifies an accepted document without a neccesity to introduce data to ERP system manually.

It is worth to mention that while realizing the implementation project, Suncode's consultants were cooperating with the Polish employees of Cargotec and with an international team's representatives from the side of an integrator and providers of data.



Benefits

Due to the implementation of Plus Workflow in our company, we have gained full control over electronic document flow and the proper document acceptance process. We are happy for the cooperation with our companies. Suncode is a credible and reliable partner in terms of delivery and implementation of business process management system. We eagerly take Suncode's consultants advice and develop new processes in the system. — Katarzyna Kassian-Jawa, Cargotec's Poland CFO

Cargotec has found many appliances for Plus Workflow. The implementation included strategic business areas. The system is constantly develop by our client with built-in tools of the system. The integration with ERP system have given Cargotec additional savings linked with labour intensity reduction in terms of financial processes realization. — Michał Gawłowski, Business Account Manager

The implementation of electronic document flow system has enabled Cargotec Poland control over a proper business process realization. Now, the company still develops Plus Workflow creating new processes and functionalities.

