



## BOX DESIGN ACCEPTANCE PROCESS IN **MILLANO GROUP**



MILLANO IS A PRODUCER OF, E.G., CHOCOLATES, CANDIES OR BONBONNIÈRES WITH HUGE EXPERIENCE. FOR 35 YEARS OF ITS ACTIVITY, THE COMPANY HAS GAINED WIDE PRODUCTION EXPERIENCE AND HAS MASTERED CREATION OF UNIQUE TASTE COMPOSITIONS. MILLANO PRODUCTS ARE EXPORTED TO OVER 50 COUNTRIES SUCH AS THE US, GREAT BRITAIN, CHINA, JAPAN, AUSTRALIA, BELGIUM OR MEXICO. MILLANO GROUP HAS IN ITS PORTFOLIO SUCH BRANDS AS: BARON EXCELLENT, POMORZANKA, HIBBI, ELITCHOCO. HENCE, MILLANO IS THE BIGGEST PRODUCER AND PROVIDER OF PRODUCTS WITH BRANDS OF THE BIGGEST CHAIN STORES IN POLAND AND ABROAD.

# ADOPTED BUSINESS AND TECHNICAL SOLUTIONS



In view of its chocolate products, Millano is taking care of the products quality and the efficiency of work with its cooperants. In furtherance to enhance the process of box design acceptance for its clients, Millano has decided to cooperate with Suncode in order to reflect the process in the electronic system.

## Process architecture

Box design acceptance process is a very complex process. Unoptimized and mismanaged process can lead to work standstills and efficiency reduction. The process in scope consists of several stages.

Firstly, a person responsible for contact with a client defines his or her requirements. Then, the process can be started in Plus Workflow. The process includes the first box design. Next, the project has to be accepted by a client. Only then the *real* designing starts. After that, a card of box design, including graphic project, is generated.

In the next stage, technical data such as size, colors or graphics on a box are defined. Then, a type of a box is determined: single or collective. It will be particularly important at the end of the process when the project reaches production. All of the data are presented on, generated at the end of this stage, box card. Technical description has to be accepted by authorized persons as well. After gaining all of the needed

acceptances, the project is sent to production. The card with technical specification is generated. Meanwhile, material indexes in QAD system, with which Plus Workflow has been integrated, are created automatically. It is worth to notice that a requisition for materials are created as well and they are sent to warehouse.

## Additional functionalities

The previously mentioned specification cards are a huge facility in this process. Their generation enables data download from the previous project versions, so the users do not have to enter once introduced data.

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In the Plus Workflow system users can as well search for projects. Such an option enables Millano employees, e.g., creating new tasks basing on those which already exist. Contrary to a paper base of technical documentation, finding a specific project is significantly easier. A user can search for



a project not only basing on its name, creation date or a client, but also sorting by technical parameters, e.g. box grammage.

It is worth to pinpoint that the process is a top-down solution – it starts from the general idea and goes through a methodical defining of each parameter which ends with a production of a perfect box. Acceptant persons can add comments and send a task back to the previous person who should correct mistakes.

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#### Gained benefits

Transferring the process to the electrical form:

- optimizes Millano's work,
- ensures timeliness of projects because it is easy to identify the stage of a process and its bottlenecks,
- facilitates project management,
- converts into clients satisfaction.

Beyond the box design acceptance process, Millano company uses Plus Workflow for invoice flow process management.

